

Capital Investment Companies Expands to Southwestern US
Internationally Known Business Coach Nate Sachs, founder of “Blueprints for Tomorrow”, partners with the Capital team

RALEIGH, N.C. (May 4, 2010) – [Capital Investment Companies](#), one of the largest independent brokerage firms in the Southeastern United States, announced an expansion today to the Southwestern U.S. Capital will be partnering with Nate Sachs, of Scottsdale, Arizona, who will join the firm as a registered representative. Mr. Sachs is the founder of an internationally known business consulting practice called [Blueprints for Tomorrow](#).

Capital’s stronghold in the Southeastern U.S. has continued to grow with the recent addition of representatives in Georgia and Florida. However, the company also has highly productive representatives in Ohio, Kentucky and Maryland. This latest expansion to Arizona expands Capital’s team into the Southwestern U.S. for the first time. Nearly 30 new representatives have sought out and joined the Capital team in the past year.

Nate Sachs is an expert in strategic business planning and exit strategies and a sought-after speaker in the U.S. and in Canada. Mr. Sachs has educated hundreds of business owners in a variety of industries on succession, exit and transition planning. Mr. Sachs, CLU, ChFC, CFBS, has over three decades of experience in insurance, executive compensation, estate liquidity solutions, lifetime settlements and business planning.

“We’re thrilled that Nate is joining the Capital team because of his excellent business management abilities and his willingness to share his advice across our team,” said Richard K. Bryant, co-founder and president of Capital Investment Companies. “Capital is honored to have had so many representatives seek us out and join our team in the past few years. We like to say, “Come Home to Capital” because the team is truly very tight-knit and we strive to keep the atmosphere positive and supportive. We believe that better supported reps will take better care of their clients.”

About Capital Investment Companies Capital Investment Companies is primarily comprised of Capital Investment Brokerage, Inc., and Capital Investment Group, Inc., (two FINRA /SIPC Members) and Capital Investment Counsel, Inc. (an SEC registered Investment Advisor). Headquartered in Raleigh, N.C., for more than 25 years, Capital Investment Companies (www.cico.us) is one of the largest independent financial services firms in the Southeastern United States. With their affiliates and strategic partners, the firm offers a wide variety of financial services to individuals, institutions and the CPA and banking community including: traditional investment brokerage, money management, investment banking, trust services, mortgage services, estate planning, insurance services, retirement plans and a community foundation.

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