

Capital Investment Companies Hosts Nationally Known Financial Experts

Annual Conference Gathers Thought Leaders for Investment Strategy Sessions

MYRTLE BEACH, S.C. (May 6, 2010) – Financial experts from all over the U.S. are gathering in Myrtle Beach today for Capital Investment Companies’ 17th Annual Sales/Compliance Conference. [Capital Investment Companies](#) is one of the largest independent brokerage firms in the Southeastern United States.

“We go out of our way to keep our registered representatives up-to-date on the latest business trends, money management programs and compliance information,” said Richard K. Bryant, co-founder and president of Capital Investment Companies. “We are a team that is educated about our options and focused on the needs of our clients whether they are institutional or individual investors. In this changing economic climate, knowledge is more than power – it is the key to survival and success.”

Capital Investment Companies’ panel of thought leaders includes:

- Nate Sachs – [Blueprints for Tomorrow](#) -- Nate Sachs is a highly sought-after resource for strategic business planning and exit strategies across the U.S. and in Canada. Mr. Sachs has educated hundreds of business owners in a variety of industries on succession, exit and transition planning. Mr. Sachs, CLU, ChFC, CFBS, has over three decades of experience in insurance, executive compensation, estate liquidity solutions, lifetime settlements and business planning.
- Ginny Hudgens – [Back Office Advisor](#) -- Ginny Hudgens is an experienced operations and growth consultant in the financial services sector. Ms. Hudgens has coached financial advisors across the US on improving their infrastructure to better support clients and improve efficiency. Ms. Hudgens has more than 17 years experience in the financial services industry and has served as a VP at a wirehouse and as a COO for a RIA before forming Back Office Advisor in 2006.
- Peter Montoya – [Peter Montoya, Inc and MarketingLibrary.net](#) -- Peter Montoya has delivered over 1,200 presentations to financial advisors all over the US, developed more than 5,000 custom marketing plans and authored 3 best-selling books. Mr. Montoya’s tool, MarketingLibrary.net, delivers compliance-approved marketing materials to subscribers to support their clientele. Mr. Montoya has more than 12 years experience in the financial services industry.

“Capital Investment Companies is a group that really ‘gets it’ and they want their team to have the best and brightest coaches so that clients are well-served,” said Nate Sachs, founder and owner of Blueprints for Tomorrow. “The conference in Myrtle Beach just highlights the lengths to which Capital is willing to go to make sure that their representatives and clients get access to the tools, support and information that they need for top performance.”

About Capital Investment Companies Capital Investment Companies is primarily comprised of Capital Investment Brokerage, Inc., and Capital Investment Group, Inc., (two FINRA /SIPC Members) and Capital Investment Counsel, Inc. (an SEC registered Investment Advisor). Headquartered in Raleigh, N.C. for more than 25 years, Capital Investment Companies (www.cico.us) is one of the largest independent financial services firms in the Southeastern United States. With their affiliates and strategic partners, the firm offers a wide variety of financial services to individuals, institutions and the CPA and banking community including: traditional investment brokerage, money management, investment banking, trust services, mortgage services, estate planning, insurance services, retirement plans and a community foundation.

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