

## **Capital Investment Companies Celebrates Banking Programs' Growth**

*Bank Partners Grow Assets Under Management Substantially*

**RALEIGH, N.C. (July 15, 2010)** – Capital Investment Companies, one of the largest independent financial services and brokerage firms in the Southeast, is celebrating the robust growth of their banking division, Capital Bank Partners. Capital Bank Partners manages investment services at 10 banks across the Carolinas and those programs are growing substantially.

Capital Bank, headquartered in Raleigh, N.C. (no relation to Capital Investment Companies), has grown their investments under management more than 300% in the last four years. Crescent State Bank, headquartered in Cary, N.C., has grown their assets under management by nearly 100% in the same time frame. Consequently, fee income generated through this partnership has also increased for these banks over the last four years.

“This trend shows a number of things including the fact that more people than ever are turning to their banks for investment portfolio management,” said Richard K. Bryant, president of Capital Investment Companies. “This growth is good for banks and their clients. Banks can increase their fee income by offering expanded services and we can provide a platform that gives both bank clients and their customers exactly what they need – a solid investment advisor.”

Capital Bank Partners recruits trained financial representatives and supports them within the banking environment. Investment representatives are able to offer bank customers a complete selection of investment products and services, drawing upon state-of-the-art technology for account access and management.

“We strive to create a comprehensive support system for our bank brokers from compliance questions to back office support in trading to approving advertising,” said Catherine Manuel, director of Capital Investment Companies' banking division. “If there is ever a need for on-site support, we are there for our bank brokers in their branch offices in a way that most other broker-dealers are not. Our bank-brokers are considered complete members of the Capital team and have access to a myriad of learning opportunities and events during the year.”

Community banks interested in partnering with Capital Investment Companies should contact Catherine Manuel at [cmanuel@capital-invest.com](mailto:cmanuel@capital-invest.com).

Capital Investment Companies has partnered with Cornerstone Bank headquartered in Wilson, N.C., Capital Bank headquartered in Raleigh, N.C., Lumbee Guaranty headquartered in Pembroke, N.C., Crescent State Bank headquartered in Cary, N.C., Waccamaw Bank headquartered in Whiteville, N.C., First Federal Savings Bank of Dunn, N.C., Cornerstone Bank located in Easley, SC, BankSouth headquartered in Greensboro, Ga., CommunitySouth Bank headquartered in Easley, S.C. and KS Bank in Smithfield, NC.

### **About Capital Investment Companies**

Capital Investment Companies is comprised of Capital Investment Brokerage, Inc. and Capital Investment Group, Inc., registered broker/dealers (Members FINRA/SIPC), and their affiliates. Capital Investment Companies ([www.capinvestco.com](http://www.capinvestco.com)) is one of the largest independent financial services and brokerage organizations in the Southeastern United States, headquartered in Raleigh, N.C. The firm offers a wide variety of financial services including: traditional investment brokerage, money

management, investment banking, trust services, no-load mutual fund management, mortgage services, estate planning, insurance services, retirement plans and a community foundation. They offer their services to individuals, corporations, and the CPA and banking community.

**Contact:**

Lynne Beaman

(919) 606-1380

Lynne.beaman@catalystcom.us