

## **Capital Investment Companies Expands Banking Program**

**RALEIGH, N.C. (December 8, 2008)** -- Capital Investment Companies, one of the largest independent financial services and brokerage firms in the Southeast, is expanding their growing community banking program to meet the needs of their clients. Two banking mergers in Wilmington, NC contributed to the growth of Capital's already successful program.

Waccamaw Bank acquired four offices from BB&T as a result of BB&T's merger with Coastal Federal Corporation. Crescent State Bank bought Port City Capital and added a presence in southeastern North Carolina with the deal. Both Waccamaw and Crescent State Bank expanded their relationship with Capital Investment Companies following the acquisitions.

"The banking industry has seen a great deal of change in the past few years but it's affirming to see that our bank clients are maintaining strong relationships with Capital because of our expertise in investments," said Richard K. Bryant, president of Capital Investment Companies. "We're encouraged to see Waccamaw and Crescent State's growth in branches and in customer resources."

Capital Investment Companies' are leading this innovative combination providing full financial services within community banks. Throughout the Southeast, they are currently maintaining nearly a dozen different relationships. Capital Investment Companies offers a bank securities program through the bank providing various services including traditional brokerage, money management, investment banking, insurance and estate planning, trusts, no-load mutual fund management, retirement plans and mortgages, as well as a community foundation. This program provides participating banks with resources, knowledge and tools to enhance customer relationships, increasing revenue and expanding marketing and brand awareness programs.

John Hensley and Kathy Raykes represent Capital Investment Companies in Waccamaw Bank. John Hensley has 18 years experience in the financial management business and he has lived in Wilmington since 1990. Kathy Raykes has 4 years experience in the investment and insurance business and has lived in Wilmington for 14 years. Both Hensley and Raykes have their series 7 and 63 licenses. Raykes manages brokerage services in the Waccamaw Bank locations in Wilmington, Southport, Oak Island, Little River, SC and Conway, SC. Hensley manages brokerage services in the remaining 10 Waccamaw Bank locations.

Skip Watkins represents Capital Investment Companies in Crescent State Bank's offices in Wilmington. Watkins has lived in Wilmington, NC for nearly 20 years and he has 19 years experience in the financial management business. Watkins has his undergraduate degree and his MBA from UNC-Wilmington and he has his series 7, 63 and 66 licenses.

Catherine Manuel is the Director of Capital Bank Partners and created the partnerships with Waccamaw and Crescent State banks. Community banks interested in partnering

with Capital Investment Companies should contact Catherine at [cmanuel@capital-invest.com](mailto:cmanuel@capital-invest.com).

Capital Investment Companies has partnered with Cornerstone Bank headquartered in Wilson, N.C., Capital Bank headquartered in Raleigh, N.C., Longleaf Bank headquartered in Rockingham, N.C., Lumbee Guaranty headquartered in Pembroke, N.C., Crescent State Bank headquartered in Cary, N.C., North State Bank headquartered in Raleigh, N.C., Waccamaw Bank headquartered in Whiteville, N.C., First Federal Savings Bank of Dunn, N.C., BankSouth headquartered in Greensboro, Ga. and CommunitySouth Bank headquartered in Easley, S.C. Capital Investment Companies continues to work with community banks in the Southeast in order to bridge the gap between banking and investments.

### **About Capital Investment Companies**

Capital Investment Companies is comprised of Capital Investment Brokerage, Inc and Capital Investment Group, Inc., registered broker/dealers (Members NASD/SIPC), and their affiliates. Capital Investment Companies ([www.capinvestco.com](http://www.capinvestco.com)) is one of the largest independent financial services and brokerage organizations in the Southeastern United States, headquartered in Raleigh, NC. The firm offers a wide variety of financial services including: traditional investment brokerage, money management, investment banking, trust services, no-load mutual fund management, mortgage services, estate planning, insurance services, retirement plans and a community foundation. They offer their services to individuals, corporations, and the CPA and banking community.

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